

Financial Indicators of “IDGC of the South”  
for the first half-year of 2013

**Revenue mix on business activities, ths. rub.**

activity	1st half of 2013
Revenue (net) from products selling (services), total	12 352 408
grid services	12 301 856
electric energy transmission services	12 116 874
services of technological connections	184 982
other products (services)	50 552

**Electric energy transmission**

Indicators	1st half of 2013
Revenue (profit) from such type of activity, ths. rub.	12 116 874
Stake of revenue (profit) from such type of activity at total revenue (profit) of the Issuer, %	98,1%

**Technological connection of consumers**

Indicators	1st half of 2013
Revenue (profit) from such type of activity, ths. rub.	184 982
Stake of revenue (profit) from such type of activity at total revenue (profit) of the Issuer, %	1,5%

**General structure of self-cost, %**

Indicators	1st half of 2013
Material costs, including	26,6%
Purchased energy	86,2%
Purchased energy for production and domestic needs	3,4%
Raw materials and materials	10,4%
Works and services of production type	34,5%
Salary expenses	17,2%
Unified Social Tax	5,2%
Non-state pension insurance	0,0%
Depreciation	11,7%
Other, including	4,9%
Services of third-party organizations	32,2%
Insurance expenses	9,2%
Taxes and levies	16,4%

**Performance indicators, %**

Indicators	1st half of 2013
ROE, return on equity	1,5%
ROA, return on assets	0,4%
ROTA, return on total assets	1,1%

**Indicators of financial and economic activity**

Indicators	1st half of 2013
Debt to equity ratio, %	275,3
Short-term liabilities to equity ratio, %	115,6
Accounts receivable turnover, times	1,3

**Growth/fall of profits dynamics**

Period	thousand rubles	growth rate, %
1st quarter of 2013	6 433 913	92,0
2nd quarter of 2013	5 918 495	

**Growth/fall of expenses dynamics**

Period	thousand rubles	growth rate, %
1st quarter of 2013	5 965 977	85,1
2nd quarter of 2013	5 074 814	

**Forecast for the next quarter**

Indicators	3rd quarter of 2013
Grid input, mln. kWh	8 160
Grid output, mln. kWh	6 860
Productive supply (unified), mln. kWh	6 403
Average rate (kop. / mln. kWh)	101,2
Electric energy losses, %	6,1%
Revenue from electric energy transmission, ths.rub.	6 481 021